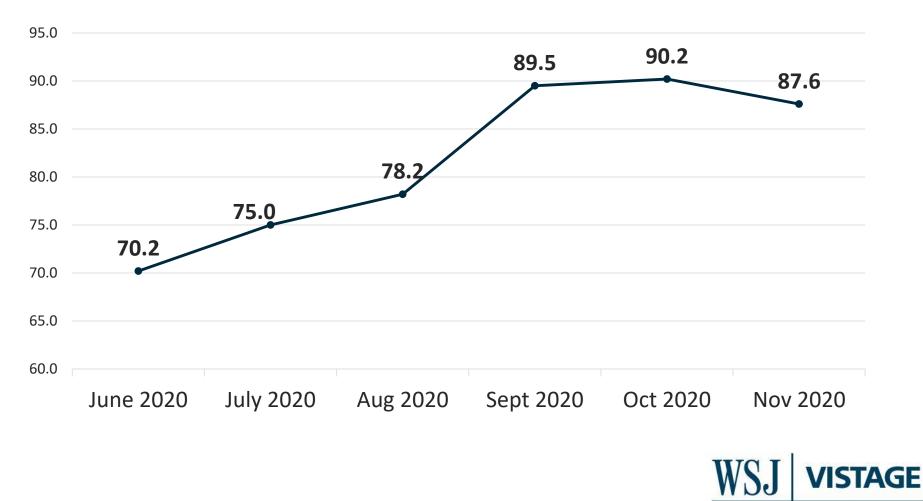
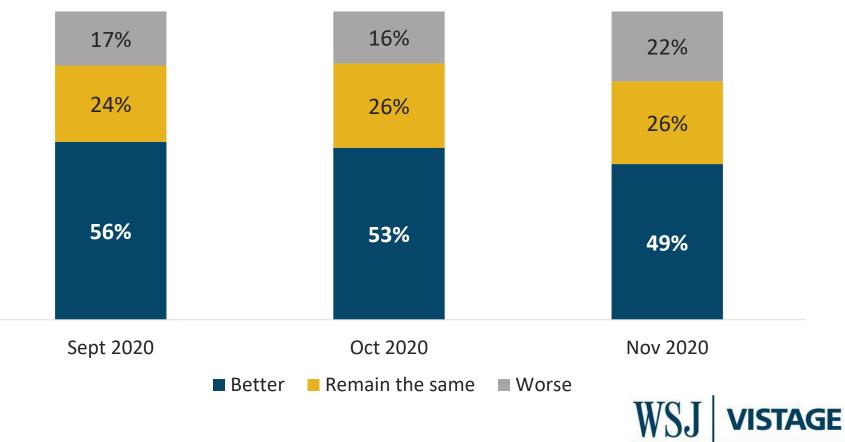
#### The WSJ/Vistage Small Business CEO Confidence Index maintains plateau amid uncertainty



Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

### Small business optimism about the future of the U.S. economy continues to soften in November

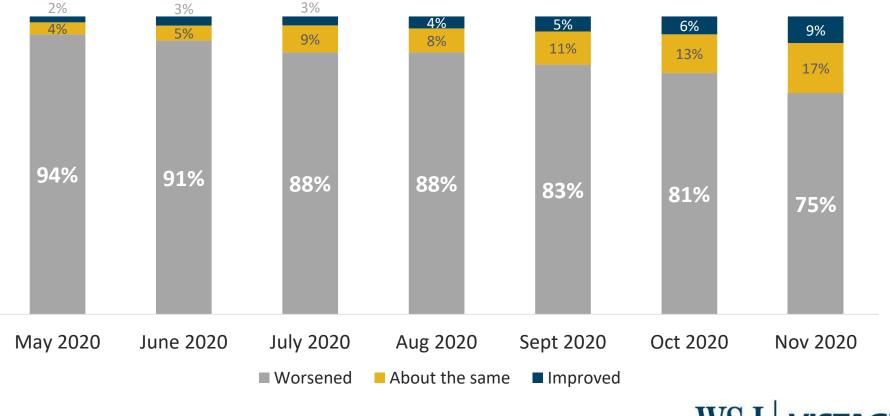
Expected changes in U.S. economy over next 12 months among small businesses



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## Despite uncertainty, the gradual decline in pessimism about the U.S economy among small businesses continues

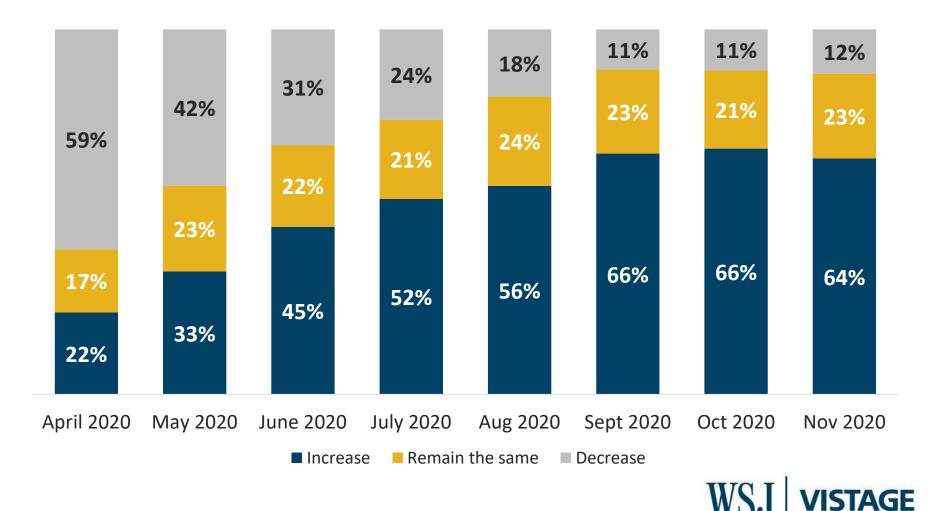
Small business sentiment about changes to the economy compared with a year ago





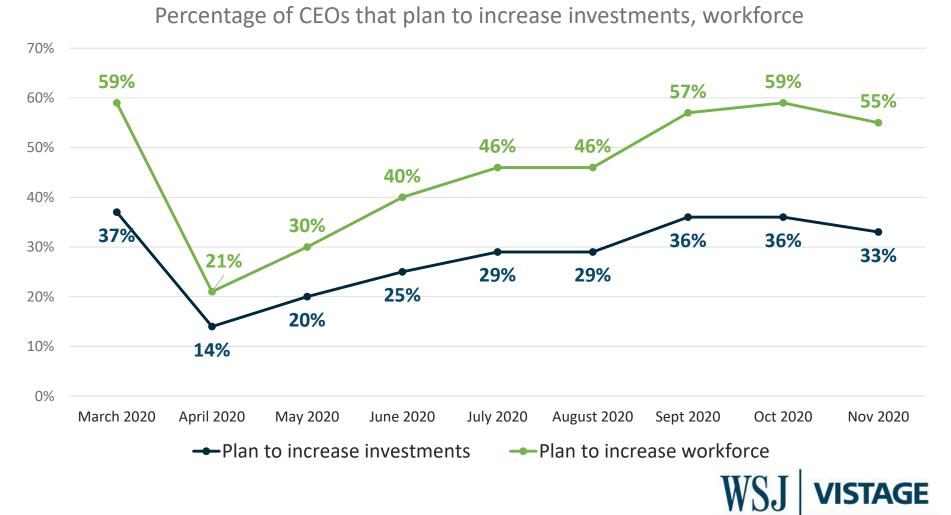
Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

# Projections for increased revenues in the year ahead reach plateau for small businesses



Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

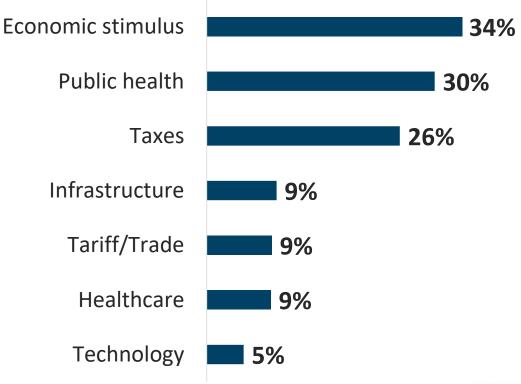
#### Expansion plans for hiring and investments stall slightly amongst small businesses in November



Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

# Economic stimulus tops the list of government policy priorities for small business CEOs

Ranking of government policies most critical to health of small businesses

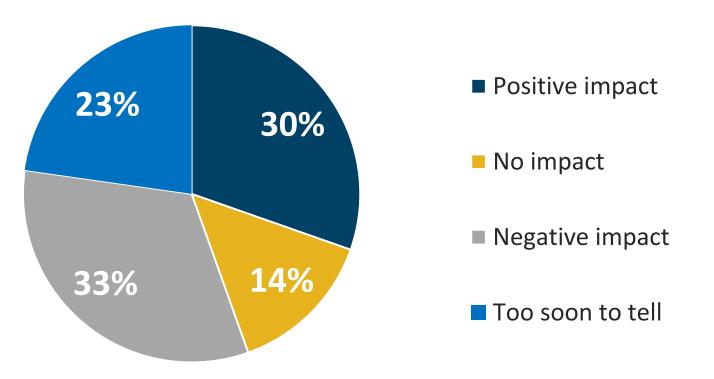




Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

#### Expectations about the impact of the election vary among small businesses

Expected impact of the outcome of the election

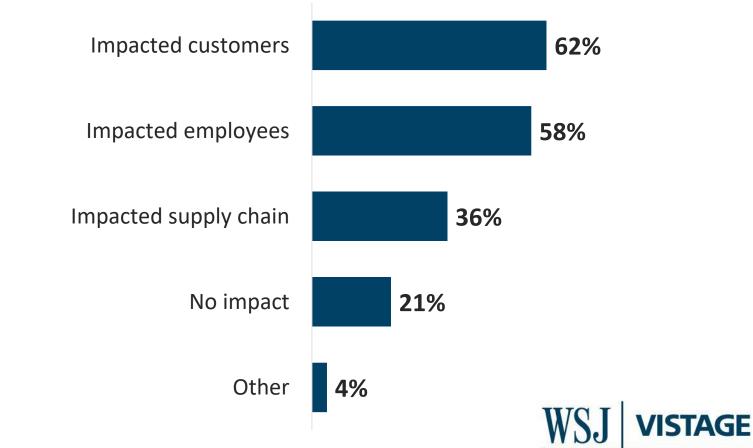




Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

## Small businesses report customers and employees are nearly equally impacted by recent rise in COVID-19 cases

Impact of recent rise in COVID-19 cases on small businesses

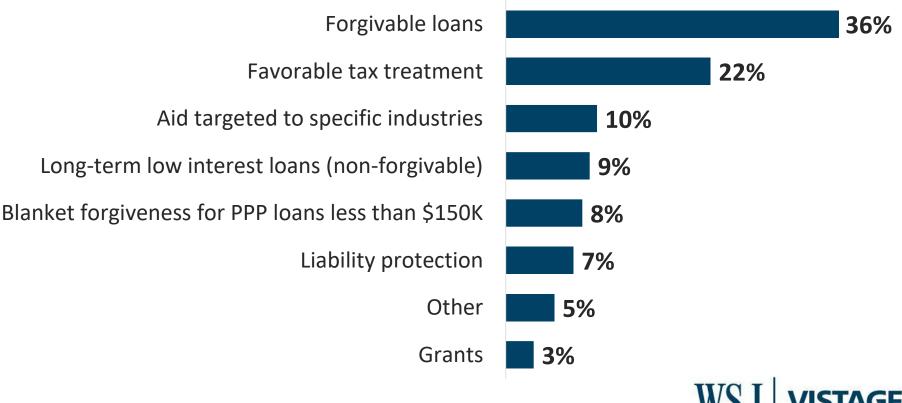


Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642

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# Forgivable loans tops the list of priorities in a stimulus bill according to small businesses

#### Stimulus bill priorities according to small business leaders





Source: November 2020 WSJ/Vistage Small Business CEO Confidence Index n=642