## Optimism eases due to harsh winter

April 2015

The WSJ/Vistage Small Business CEO Confidence Index was 109.2 in the April 2015 survey, down from 114.5 in March, but above last April's 108.8.

Apr 2015 109.2 Down points Mar 2015 114.5

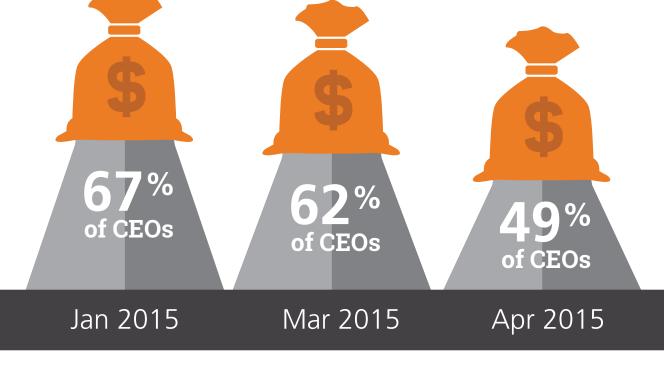
Month over month



# Economy

#### economy had recently improved, down from 62% in March and January's peak of 67%.

49% of CEOs reported that the



### in the next 12 months, compared with 46% in March.

economic conditions to improve

36% of CEOs expect overall



#### the size of their workforce, just below last month's 63% and last

## April's 61%.

**Down** 5 points

58% of CEOs expect to increase



### offer 401(k) retirement plans. These plans were typically serviced by:

Mutual fund companies

Insurance companies

15% Other

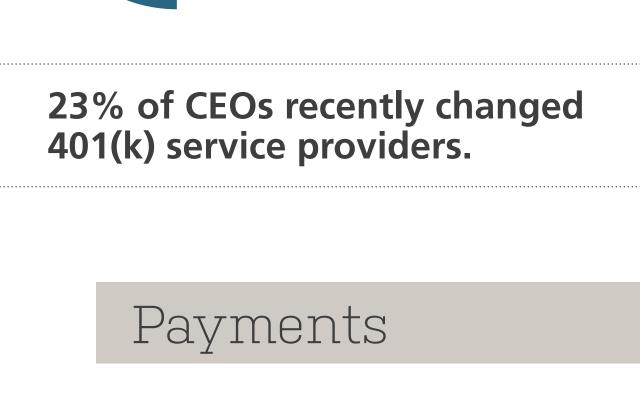
24%

11%

50%

Brokers

Three-in-four (77%) of CEOs



One-third of CEOs reported that

## payment terms for their products or services.

their customers requested extended

Requested Requested Requested 90-day extention 30-day extention 120-day extention 29% reported that delayed payments had negatively affected their business.