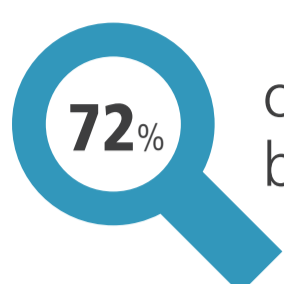


The WSJ/Vistage Small Business CEO Confidence Index was **102.2 in the July 2013** survey, just below the 103.7 in June, but significantly above last July's 91.7

IMMIGRATION REFORM

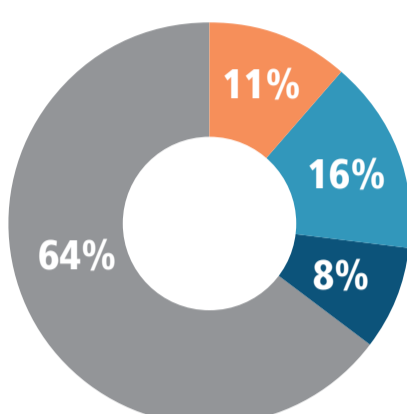


72% of small firms have never used E-verify to run background checks on a job applicant.

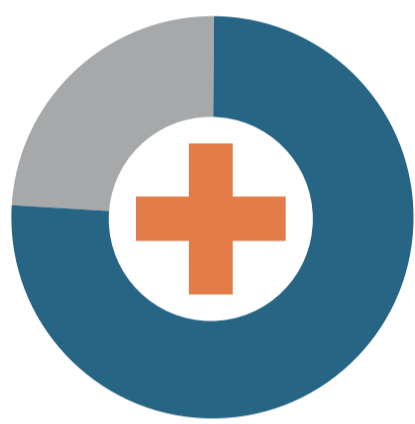
[Read the WSJ story](#)

What provision of the **Senate immigration reform bill** would likely have the biggest impact on your business?

- An increase in the number of immigrant visas awarded to foreign workers
- A requirement for U.S. employers to verify the legal status of all their employees using the federal online employment verification system, known as E-verify
- A path to U.S. citizenship for undocumented immigrants currently working in the U.S.
- Immigration reform will have no significant impact on my business



HEALTHCARE



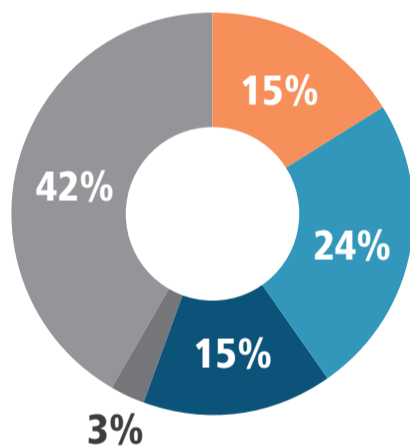
76% of CEOs with 50 or more employees say their business would have been **ready to comply with the health-care law by January**

(if there had not been a delay).

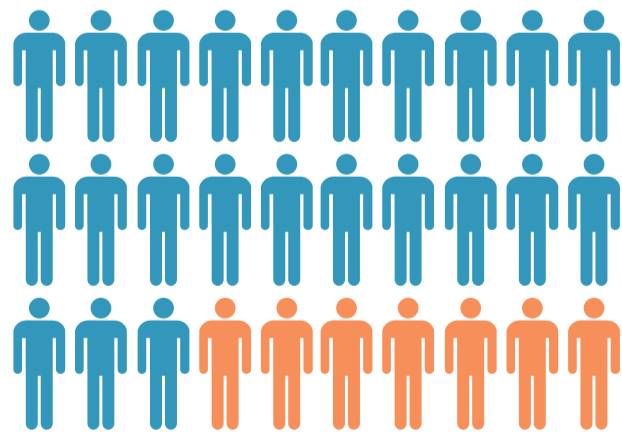
[Read the WSJ story](#)

Businesses with 50 or more employees plan to invest money that otherwise would have gone to complying with the new health-care law in the following ways:

- hire additional employees
- invest in equipment or facilities
- provide raises or other benefits for employees
- lower prices on products or services
- Other

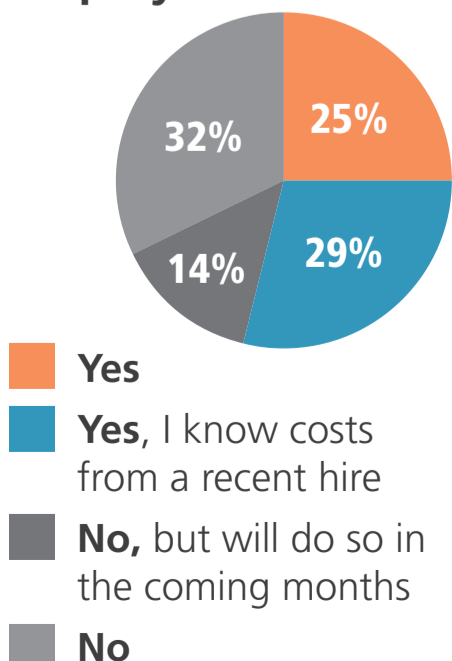


HIRING

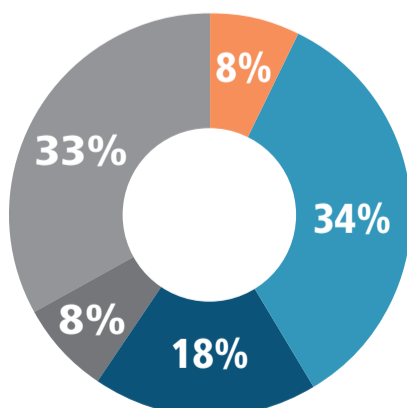


51% of small firms expect their total number of employees will increase in the next year.

Have you put pen to paper in the past three months to **figure out the costs of hiring a new employee?**



- Yes
- Yes, I know costs from a recent hire
- No, but will do so in the coming months
- No



If you are planning to add employees in the coming months, **what factor will weigh the most heavily on whether you do ultimately hire someone?**

- cost of salary and benefits
- expected increase in demand for product or service
- now have too much work for current staff to handle
- cost of health care and other regulations
- finding candidates with the right skill set